CSS Corp
IoT Services

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's IoT services vendor assessment for CSS Corp is a comprehensive assessment of CSS Corp's IoT service offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for IoT services

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the IoT sector.

Key Findings & Highlights

CSS Corp is selectively involved in IoT. It is using its background in IT infrastructure services and security services to provide IoT security services, which it currently provides as part of its IT security services unit.

CSS Corp has a relatively small team of IoT security specialists (~22 personnel). It, therefore, has a selective service portfolio, centered around three main professional services offerings (health scans, penetration testing, and frame IoT) and one managed IoT security offering (IoT device monitoring). In the past year, CSS Corp has developed new offerings and new targets.

Scope of the Report

The report provides a comprehensive and objective analysis of CSS Corp's IoT service offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components, accelerators, and "platforms"

- Revenue estimates

- Identification of the company's strategy, emphasis and new developments

- Analysis of the profile of the company's customer base including the company's targeting strategy

- Analysis of the company's strengths, weaknesses and outlook.

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