



# Vendor Profile

## RPO & Total Talent

# Cielo

### Report Abstract

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By Nikki Edwards

Principal Research Analyst

NelsonHall

33-pages

### Contents of Full Report

1. Background
2. Revenue Summary
3. Key Offerings
4. Delivery Capability and Partnerships
5. Target Markets
6. Strategy
7. Strengths & Challenges
  - 7.1. Strengths
  - 7.2. Challenges
8. Outlook

## Who is This Vendor Assessment For?

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NelsonHall's RPO & Total Talent profile on Cielo is a comprehensive assessment of Cielo's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of RPO & Total Talent and identifying vendor suitability for RPO & Total Talent RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the RPO & Total Talent sector.

## Key Findings & Highlights

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This NelsonHall vendor assessment analyzes Cielo's offerings and capabilities in RPO & Total Talent.

Cielo is a strategic RPO partner for clients who wish to transform their talent acquisition (TA) function. The Cielo brand was established in 2013 following the joining of Pinstripe (U.S.) and Ochre House (U.K.), forming a strategic partnership in 2009. Cielo has five strategic businesses: RPO, High Volume RPO, Total Talent Acquisition (TTA), Executive Search, and Talent Consulting. In 2020/2021, Cielo has grown in specific service areas (in the volume of work and team size) and countries due to recent acquisitions. It has also made a significant investment in its operating model and sustainable technology platform/digitization strategy.

## Scope of the Report

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The report provides a comprehensive and objective analysis of Cielo's RPO & Total Talent offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).

## **RPO & Total Talent Vendor Assessments also Available for:**

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ADP

AMS

Avencia

endevis

Engage2Excel

Hudson RPO

IBM TAO

Lorien

Morson Talent

NXTThing RPO

Page Outsourcing

PeopleScout

Pontoon Solutions

Randstad Sourceright

Resource Solutions

Sanderson Plc

Taggd

Talent Solutions RPO (ManpowerGroup)

WilsonHCG.

## About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



Nikki can be contacted at:

- Email: [nikki.edwards@nelson-hall.com](mailto:nikki.edwards@nelson-hall.com)
- Twitter: @NikkiE\_NH

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We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at [guy.saunders@nelson-hall.com](mailto:guy.saunders@nelson-hall.com)

### **Boston**

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466  
Phone: +1 857 207 3887

### **London**

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD  
Phone: + 44(0) 203 514 7522

### **Paris**

4 place Louis Armand, Tour de l'Horloge, 75012 Paris  
Phone: + 33 1 86266 766

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