



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

Transforming Wealth and Asset Management Services

Coforge

Report Abstract

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8 pages

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Who is this Vendor Assessment for?

NelsonHall's 'Transforming Wealth and Asset Management Services' profile on Coforge is a comprehensive assessment of Coforge's offerings and capabilities for the wealth and asset management sector, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of technology and operational services and identifying vendor suitability for wealth and asset management services in RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Coforge Findings & Highlights

Coforge has built its W&A services business starting with administrative services for account setup and administration services and then adding post-trade and pre-trade services. It works with industry service providers and W&A managers. Since 2012, it has invested heavily in developing its digital engineering and implementation services capabilities. The average length of a client relationship is 12 years, and 92% of its W&A services business is repeat business. It has worked with its largest W&A services client since 2008.

Coforge positions itself as having staff expertise able to combine and deliver:

- Business domain customization of technology
- Data management engineering and implementation
- Digital engineering and implementation.

It has been building partnerships with solution vendors and its IP portfolio to create offerings for clients that enhance business and operational effectiveness. It offers clients a variety of engagement models that commit to outcomes to enable clients to reduce upfront investment in change and focus their internal efforts on running their business.

Scope of the Report

The report provides a comprehensive and objective analysis of Coforge's BFS-focused wealth and asset management service offerings and capabilities and market and financial strength, including:

- Identification of the company's strategy, offerings, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and Coforge service components
- Analysis of the company's delivery organization including the location of delivery centers.

W&A Services in BFS Vendor Assessments also available for:

Apexon

Avaloq

Capgemini

Coforge

Cognizant

Genpact

Infosys

Kyndryl

LTI Mindtree

Mphasis

Quantiphi

TCS

UST

Wipro

WNS.

About The Author

Andy is the Banking Sourcing Research Director at NelsonHall, where he has global responsibility for Retail and Commercial Banking and Capital Markets.

Andy assists both buy-side and vendor organizations in assessing opportunities and supplier capability across Banking services, including in the areas of Core Banking, Payments, Mortgages & Loans, and Securities Processing. In these domains, Andy covers professional services, hosting, and BPS.

Andy assists both buy-side and vendor organizations in financial services to assess opportunities and success factors in the application of technology and BPS. This increasingly encompasses all things digital.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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