



**NelsonHall**  
TRANSFORM THROUGH INSIGHT

# Vendor Profile

## IT Services: Quality Engineering

# Expleo

### Report Abstract

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18 pages

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## Who is this Vendor Assessment for?

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NelsonHall's QE profile on Expleo is a comprehensive assessment of Expleo's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of QE and identifying vendor suitability for quality engineering/QA/testing services
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the QE and IT services sectors.

## Key Findings & Highlights

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This NelsonHall vendor assessment analyzes Expleo's offerings and capabilities in QE.

Expleo is the organization resulting from the 2018 acquisition by Assystem Technologies (ATG), an engineering and R&D services (ER&D) vendor, of Software Quality Systems (SQS). Germany-headquartered SQS was, until Q1 2018, the largest QA/software testing service pure-play globally.

Expleo had 2022 revenues of ~€1.3bn, up 23%, high growth ambition for 2023, and a headcount of 17k. The company operates in two broad areas: engineering and R&D services and QA. The company is majority-owned by PE Ardian, with Assystem as a minority shareholder.

Expleo provides QA services through its Quality Management Consulting (QMC) practice, the former SQS. After several years of flat growth, QMC is back to high growth, thanks to a buoyant market and its service portfolio refresh.

## Scope of the Report

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The report provides a comprehensive and objective analysis of Expleo's QE offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, challenges, and outlook
- Revenue estimates
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the location of delivery centers.

## QE Vendor Assessments also available for:

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- Amdocs
- Apexon
- Aspire Systems
- Capgemini
- Cigniti
- eInfochips
- EPAM
- Infosys
- LTIMindtree
- NTT DATA
- Qualitest
- TCS
- Tech Mahindra
- Testinium
- Trigent
- TestingXperts
- Virtusa
- ValueMomentum.

## About The Author

Dominique Raviart is the IT Services Practice Director at NelsonHall, with global responsibility for IT Services research programs.

Dominique covers IT Services research in the areas of Software Testing/QA, Big Data and Analytics Services, Salesforce services, and IoT Services. Dominique has been part of NelsonHall’s IT Services analyst team since 2007, providing comprehensive and insightful coverage of IT services markets in the world. In particular, he is widely known for his extensive knowledge and coverage of software testing, having examined recently digital testing and DevOps/continuous testing. Dominique assists both buy-side and vendor organizations in assessing opportunities and supplier capability across IT service lines.

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We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at [guy.saunders@nelson-hall.com](mailto:guy.saunders@nelson-hall.com)

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