



Vendor Profile

Quality Engineering

Expleo

Report Abstract

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18 pages

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Who is This Vendor Assessment For?

NelsonHall's quality engineering services profile on Expleo is a comprehensive assessment of Expleo's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of software testing/quality assurance/quality engineering, and application services/ADM
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector and examining growth areas within IT services.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Expleo' offerings and capabilities in quality engineering

Expleo is the organization resulting from the 2018 acquisition by Assystem Technologies (ATG), an engineering and R&D services (ER&D) vendor, and of Software Quality Systems (SQS). Germany-headquartered SQS was, until Q1 2018, the largest QA/software testing service pure-play globally.

Expleo is active in both ER&D and QA. NelsonHall estimates that Expleo had in 2020 revenues of €920m. Its headcount is 13k. Expleo has ~250 clients. Airbus is its largest client.

Expleo provides QA services through its Quality Management Consulting (QMC) practice, the former SQS. After several years of flat growth, QMC is back to high growth, thanks to a buoyant market and its service portfolio refresh.

An essential change in the portfolio strategy of Expleo was the decision to expand beyond quality assurance to digital and agile. The company expanded its capabilities to growth markets such as low-code/no-code, agile development (selectively), process automation (RPA), cybersecurity, data, and cloud computing. Despite its service expansion, NelsonHall estimates the QMC derives 70% of its revenues from QA.

Scope of the Report

The report provides a comprehensive and objective analysis of Expleo's quality engineering and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Quality Engineering Services Vendor Assessments also Available for:

- Amdocs
- Atos
- Capgemini
- Cigniti
- eInfochips
- Expleo/SQS
- Infosys
- LTI/L&T Infotech
- Qualitest
- TCS
- Tech Mahindra
- TestingXperts
- Trigent
- ValueMomentum
- Wipro.

About The Author

Dominique Raviart is the IT Services Practice Director at NelsonHall, with global responsibility for IT Services research programs.

Dominique covers IT Services research in the areas of Software Testing/QA, Big Data and Analytics Services, Salesforce services, and IoT Services. Dominique has been part of NelsonHall's IT Services analyst team since 2007, providing comprehensive and insightful coverage of IT services markets in the world. In particular, he is widely known for his extensive knowledge and coverage of software testing, having examined recently digital testing and DevOps/continuous testing. Dominique assists both buy-side and vendor organizations in assessing opportunities and supplier capability across IT service lines.

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About NelsonHall

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We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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