



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

Transforming Wealth and Asset Management Services

Genpact

Report Abstract

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9 pages

Contents of Full Report

1. Background
2. Revenue Summary
3. Genpact Offerings
4. Delivery Capability and Partnerships
5. Target Markets
6. Strategy
7. Strengths & Challenges
 - 7.1. Strengths
 - 7.2. Challenges
8. Outlook

Who is this Vendor Assessment for?

NelsonHall's 'Transforming Wealth and Asset Management Services' profile on Genpact is a comprehensive assessment of Genpact's offerings and capabilities for the wealth and asset management sector, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of technology and operational services and identifying vendor suitability for wealth and asset management services in RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Genpact Findings & Highlights

Genpact delivers digital transformation and operational delivery services to wealth, asset, and retirement managers. Since it started providing services to wealth and asset managers, beginning with GE Capital in 2003, it has focused on large institutions. Typical engagements include:

- Large-scale platform consolidation
- Application modernization
- CX transformation
- Operations transformation and delivery.

Genpact has often acquired captive operations from clients and transformed and run them. Sometimes, clients buy back the captive after the transformation is completed. It employs its large-scale internal training program to:

- Scale services for clients, as required for transformation and cyclical business needs
- Enable large-scale cross-tower transformation programs to succeed.

Scope of the Report

The report provides a comprehensive and objective analysis of Genpact's BFS-focused wealth and asset management service offerings and capabilities and market and financial strength, including:

- Identification of the company's strategy, offerings, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts



- Analysis of the company's offerings and Genpact service components
- Analysis of the company's delivery organization including the location of delivery centers.

ESG Services in BFS Vendor Assessments also available for:

Apexon

Avaloq

Capgemini

Coforge

Cognizant

Genpact

Infosys

Kyndryl

LTI Mindtree

Mphasis

Quantiphi

TCS

UST

Wipro

WNS.

About The Author

Andy is the Banking Sourcing Research Director at NelsonHall, where he has global responsibility for Retail and Commercial Banking and Capital Markets.

Andy assists both buy-side and vendor organizations in assessing opportunities and supplier capability across Banking services, including in the areas of Core Banking, Payments, Mortgages & Loans, and Securities Processing. In these domains, Andy covers professional services, hosting, and BPS.

Andy assists both buy-side and vendor organizations in financial services to assess opportunities and success factors in the application of technology and BPS. This increasingly encompasses all things digital.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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