HCL Technologies Digital Manufacturing Services

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Digital Manufacturing Services Assessment for HCL Technologies (HCL Tech) is a comprehensive assessment of HC Tech's digital manufacturing service offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for digital manufacturing/industrial IoT services

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the growing industrial manufacturing services sector.

Key Findings & Highlights

HCL Tech services manufacturing clients across several industries: automotive, consumer industries, industrial & discrete, and process & chemicals, along with life science and the high-tech sector.

In the past 24 months, the company has focused its growth in manufacturing on IoT and analytics, using the work that its IoT service line, IoT Works has done and combining it with its manufacturing expertise.

The strategy of HCL is to help clients start small and then grow their investments, taking an incremental approach.

An essential element of this approach is to focus on problem statements, bringing a design thinking approach focusing comprehensively on human factors, business benefits, process improvement, and the end-goal, and then to create MVPs.

HCL Tech has created several IoT solutions adapted to digital manufacturing.

The company is also investing in security as manufacturing clients are opening to the topic of cybersecurity while connecting their manufacturing equipment. This is the case in the chemical industry for its production facilities and also the automotive sector for connected car products.

Finally, the company is highlighting its investment in OT managed services.

Scope of the Report

The report provides a comprehensive and objective analysis of HCL Tech's digital manufacturing offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components

- Revenue estimates

- Identification of the company's strategy, emphasis and new developments

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's strengths, weaknesses and outlook.

Contents

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