



# HCL Technologies Big Data and Analytics Services

Vendor Assessment  
Report Abstract

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## Who Is This Vendor Assessment For?

NelsonHall's Big Data & Analytics Services Vendor Assessment for HCL Technologies is a comprehensive assessment of HCL's big data, analytics, enterprise data warehousing and BI offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for big data & analytics services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the big data & analytics services sector.

## Key Findings & Highlights

In FY 2014, HCL decided to accelerate the development of its analytics and data capabilities and took several measures, including regrouping related capabilities from several units such as its information lifecycle management (ILM, mainly around Informatica software products), its enterprise data warehouse (EDW) capabilities from its ADM units, and its SAP BO-related services from its Enterprise Application Services unit. This led to the creation of Business Analytics Services (BAS), a horizontal service line with full P&L, sales, and delivery responsibility.

BAS also went through a reshaping of its service portfolio, enhancing its strengths in ILM and SAP with big data, advanced analytics, and visualization. BAS' portfolio reshaping also came with an emphasis on new ISV partners (Cloudera, Hortonworks, Tableau Software, Qlik, Denodo) and on open source (the Apache Hadoop ecosystem including Splice Machine, and also MangoDB), building on its strengths with Informatica, SAS, SAP, IBM, Oracle, Microsoft, Microstrategy, and Teradata. Because of the high client demand for big data, Cloudera and Hortonworks have become several of HCL's most important partners.

BAS has a headcount of ~5.5k (5% of HCL Tech's headcount) and is one of HCL's fastest-growing units (growing by 15% to 20% annually). It provides IT services and is not involved in BPS.

## Scope of the Report

The report provides a comprehensive and objective analysis of HCL's big data & analytics offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components, accelerators, and "platforms"
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy
- Analysis of the company's strengths, weaknesses and outlook.



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## Report Length

9 pages

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