



HGS Healthcare Provider BPS

Vendor Assessment
Report Abstract

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8 pages

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Who Is This Vendor Assessment For?

NelsonHall's Healthcare Provider BPS profile on HGS is a comprehensive assessment of HGS' offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of Healthcare Provider BPS services and identifying vendor suitability for Healthcare Provider BPS RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes HGS' offerings and capabilities in the Healthcare Provider BPS sector.

HGS is one of a number of BPS vendors analyzed in this comprehensive industry analysis.

In October 2012, HGS acquired Deloitte's (EBOS) U.S. revenue cycle management business for an all-cash undisclosed amount, as its initial venture into RCM and healthcare provider BPS. Deloitte's healthcare BPS capabilities included many years' experience in accounts receivable (AR) processing services and insurance eligibility verification services.

Through this acquisition, HGS also gained all of Deloitte's pre-existing healthcare provider BPS clients.

Scope of the Report

The report provides a comprehensive and objective analysis of HGS' Healthcare Provider BPS offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



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 - 4.1 Delivery capabilities, tools and technology
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6. Strategy

7. Strengths & Challenges
 - 7.1 Strengths
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8. Outlook

Report Length

8 pages

Healthcare Provider BPS Vendor Assessments also available for:

WNS, CSC, HCL, Genpact, Dell Services, Sutherland