



# Hexaware Software Testing Services: Advanced Automation

Vendor Assessment  
Report Abstract

May 2020

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Seven pages

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## Who Is This Vendor Assessment For?

NelsonHall's Software Testing Vendor Assessment for Hexaware is a comprehensive assessment of Hexaware's advanced automation offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for software testing services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the software testing sector.

## Key Findings & Highlights

Hexaware Technologies is an IT services and BPS vendor headquartered in Mumbai, India. It had revenues of \$793m in calendar 2019 and a headcount of 20k at the end of 2019.

The practice now known as Digital Assurance (DA) was founded in 2002. Digital Assurance is a horizontal line within Hexaware, along with ADM, Enterprise Solutions, BI and analytics, BPS, IMS, and Digital Customer. It is a virtual service line (with responsibility for competency development, sales, practice management, e.g., service portfolio and IPs/accelerators, and for P&L, revenue, and TCV targets). It does not, however, own delivery, which is carried out by the vertical units.

DA is a significant practice within Hexaware, having approximately 2k career testers, or about 10% of Hexaware's total headcount.

DA has three units: Sales, Practice & Solutions, and Competency. The Practice & Solutions handles solutioning, service portfolio management, and R&D, along with alliances and marketing for testing services.



## Scope of the Report

The report provides a comprehensive and objective analysis of Hexaware's advanced automation service offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

## Contents

1. Introduction and Strategy

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2. Offerings and Capabilities

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3. Delivery Capability

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4. Target Markets

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5. Strategy

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6. Strengths and Challenges

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## Report Length

Seven pages.

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