



Hudson Managed Service Program

Vendor Assessment
Report Abstract

October 2015

By Gary Bragar
HR Outsourcing Research Director
NelsonHall

8 pages

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Who Is This Vendor Assessment For?

NelsonHall's Managed Service Program vendor assessment for Hudson is a comprehensive assessment of Hudson's managed service program (MSP) offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within MSP
- HR decision makers exploring the benefits and inhibitors of MSP as evidenced from the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within managed service programs
- Financial analysts and investors specializing in, or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

Hudson Global, Inc. (Hudson) services has a growing mid-market MSP service capability, which sits alongside its RPO business. Hudson began operating as an independent publicly held company in April 2003, when the eResourcing division of Monster Worldwide, formerly TMP Worldwide, was spun off. Hudson has approximately 4,600 clients globally, of which 45 are RPO and MSP clients with typically multiyear partnerships. The company has ~2k employees globally, operating in ~20 countries.

Hudson's MSP services evolved as an extension to its RPO services and its contract staffing business. Hudson began offering MSP in 2009, as an expansion to its RPO contract with Perpetual, which had commenced in 2006. In 2012, Hudson won an integrated RPO and MSP contract with Macquarie globally. Within this service Hudson manages the sourcing, selection, onboarding, payment and reporting, covering all temps and contractors globally.

In 2013, Hudson was awarded an integrated RPO and MSP solution contract with Energy Australia. The company's momentum in winning new clients continued in 2015, when in March it was awarded another pure MSP contract with a media company in Australia.

In 2014, Hudson had on average ~900 contingent workers under management, most of whom were sourced by Hudson directly; this is compared to ~10.5k permanent hires in its RPO business.

Scope of the Report

The report provides a comprehensive and objective analysis of Hudson's managed service program offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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Report Length

8 pages

Report Author

Gary Bragar

gary.bragar@nelson-hall.com

Managed Service Program Vendor Assessments also Available for:

Advantage xPO
Allegis Global solutions
Alexander Mann Solutions
Allegis Global Solutions
Capita
DCR Workforce
Hudson
KellyOCG
Pontoon
TAPFIN
Volt