



# Vendor Profile

RPO

## Korn Ferry

### Report Abstract

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21-pages

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## Who is This Vendor Assessment For?

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NelsonHall's RPO profile on Korn Ferry is a comprehensive assessment of Korn Ferry's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of RPO Services and identifying vendor suitability for RPO services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the RPO sector.

## Key Findings & Highlights

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This NelsonHall vendor assessment analyzes Korn Ferry's offerings and capabilities in RPO.

Korn Ferry is a global organizational consulting firm. It helps its clients select and hire the talent they need to execute their strategy.

Korn Ferry offers the following RPO programs: End-to-End or Hybrid RPO (its most popular model); Strategic Projects; Embedded RPO Search; MSP/Contingent Labor; Early Careers/Graduate Recruitment.

In 2019, it created the Korn Ferry RPO Healthcare Practice, which provides significant advantages for its healthcare clients globally.

Core to total talent is the retention and development of talent. In December 2019, Korn Ferry acquired the Miller Heiman Group, with its expertise in workforce transformation and upskilling of talent.

Korn Ferry Digital was launched in 2020. It is an integrated platform that gives clients direct access to data, insights, and analytics stored within the Korn Ferry Talent Hub. In May 2020, Korn Ferry launched a fully integrated, virtual technology solution for high-volume hiring, Korn Ferry Recruit - a Nimble Solution ("Nimble"). Nimble can be automated entirely with minimal to zero-human interface.

Korn Ferry has a robust technology roadmap for FY21, with new products expected to be launched.

## Scope of the Report

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The report provides a comprehensive and objective analysis of Korn Ferry's RPO offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

## Recruitment Process Outsourcing Vendor Assessments also Available for:

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ADP

Alexander Mann Solutions

Avencia

Cielo

IBM TAO

KellyOCG

Lorien

Mindfield Group

NXTThing RPO

PeopleScout

Pontoon Solutions

Resource Solutions

Sevenstep

Taggd (by PeopleStrong)

talentCRU

WilsonHCG

## About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



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## About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at [guy.saunders@nelson-hall.com](mailto:guy.saunders@nelson-hall.com)

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