



# Kryon Systems

**RPA & AI Technology Evaluation**

**Vendor Assessment  
Report Abstract**

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## Who Is This Vendor Assessment For?

NelsonHall's RPA and AI technology evaluation vendor assessment for Kryon Systems is a comprehensive assessment of Kryon's RPA offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPA
- Automation decision makers exploring the benefits and inhibitors of RPA as evidenced from the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within managed service programs
- Financial analysts and investors specializing in, or covering the RPA industry and suppliers.

## Key Findings & Highlights

Founded in 2008, Kryon Systems' flagship RPA platform began life as a guided-assistance technology for desktop applications, in which the user requested assistance via a search window and an attended robot briefly took control of the application to complete the task.

Kryon Systems (Kryon) launched its hybrid-automation platform in 2012. The company has ~50,000 robots in use today worldwide.

Kryon primarily sells to large enterprises in the BFSI, telco, health services, and high-tech manufacturing verticals.

As of January of 2018, Kryon is in the process of rebranding its current slate of products from Leo to Kryon. This profile will utilize the new terminology, but in evaluating Kryon as a vendor, Leo may still be found as a brand name until the rebranding initiative is complete. Kryon's Intelligent RPA solution consists of: Kryon Attended, Unattended, and Hybrid Automation Platform; and Kryon Process Discovery [Q1 2018 release].

Kryon does not disclose detailed revenue figures, but NelsonHall estimates Kryon's 2017 revenues at \$8m.



## Scope of the Report

The report provides a comprehensive and objective analysis of Kryon's offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size and scale of delivery operations; and delivery via technology).

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## Report Length

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