# LTI
# Digital Manufacturing Services

**Vendor Assessment**
**Report Abstract**

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## Who Is This Vendor Assessment For?

NelsonHall's Digital Manufacturing Services Assessment for L&T Infotech (LTI) is a comprehensive assessment of LTI's digital manufacturing service offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for digital manufacturing/industrial IoT services

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the growing industrial manufacturing services sector.

## Key Findings & Highlights

LTI, as part of its digital strategy, has refreshed its portfolio around data & analytics, IoT, digital experience, mobile, RPA, AI, and Digital integration (that groups BPM, ECM, cloud, and API work).

As part of its digital strategy, LTI has developed several IP under the Mosaic umbrella brand, including Mosaic Things (an IoT platform), Mosaic Decisions (data and analytics platform, and Mosaic AI.

LTI highlights the benefits of being part of L&T, a conglomerate with $20bn in revenues and most active in public works and construction.

As part of its projects working for its parent company, LTI highlights it gains domain knowledge it then shares with other clients. The company also works with major suppliers of L&T, e.g., Johnson Controls, which supplies equipment to L&T.

## Scope of the Report

The report provides a comprehensive and objective analysis of LTI's digital manufacturing offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components

- Revenue estimates

- Identification of the company's strategy, emphasis and new developments

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's strengths, weaknesses and outlook.

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## Report Length

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