



L&T Infotech Software Testing

Vendor Assessment
Report Abstract

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By Dominique Raviart
IT Outsourcing (ITO)
Research Director
NelsonHall

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research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Software Testing Vendor Assessment for L&T Infotech is a comprehensive assessment of L&T Infotech's software testing offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for software testing services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the software testing sector.

Key Findings & Highlights

L&T Infotech is an IT services and solutions vendor headquartered in Mumbai, India. The company had FY 2014 (ending March 31, 2014) revenues of ~\$811m. Headcount at end of FY 2014 was ~17.7k.

Because of its background in servicing its parent company and clients in the manufacturing sector, L&T Infotech has a different client base profile from other India-headquartered IT services vendors, with a heavy emphasis on the manufacturing sector. It has grouped its vertical capabilities into two main clusters: "industrials" and "services".

In FY 2009, L&T Infotech regrouped its testing activities from several ADM vertical units and created a formal testing practice with an initial headcount of 550. The move was intended to increase the visibility of the unit, both internally and with clients. It has enabled the practice to centralize resources and spread practices across the unit, and to invest in IP, industry frameworks and tools to ensure consistency across the organization.

Testing Services (TS) is one of L&T Infotech's service lines; the others are Consulting and Technology Services, ADM, Mobility Services, Enterprise Integration, BI and Datawarehousing, Infrastructure Management Services, and ERP and CRM.

At the end of 2013, L&T Infotech had a headcount of 2.5k personnel in its testing practice. The Testing Services unit services 80 active clients.

TS is organized by vertical, including banking and financial services, insurance, media and entertainment, manufacturing and others; as well as by main technology expertise, e.g. test automation, non-functional testing, ERP testing, mobility testing and data centric testing.

The largest testing clients of L&T Infotech are a large U.S. headquartered bank, a large U.S. media firm, a large U.S. P&C insurance firm, and a large U.K. P&C insurer.

Scope of the Report

The report provides a comprehensive and objective analysis of L&T Infotech's software testing offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



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Report Length

9 pages

Report Author

Dominique Raviart

dominique.raviart@nelson-hall.com

Vendor Assessments Also Available for:

Accenture, Atos, Capgemini, Cigniti, EPAM Systems, HCL Technologies, Maveric Systems, Mindtree, MTP, QualiTest Group, SQS, Steria and Syntel.