



NIIT Technologies Next Generation Application Outsourcing

**Vendor Assessment
Report Abstract**

January 2017

**By David McIntire
IT Services
Research Director
NelsonHall**

10 pages

research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Next Generation Application Outsourcing Vendor Assessment for NIIT Tech is a comprehensive assessment of NIIT Tech's next generation application outsourcing offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for cloud infrastructure migration and management services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the cloud infrastructure migration and management sector.

Key Findings & Highlights

Noida, India headquartered NIIT Technologies (NIIT Tech) was founded to provide software and IT services, and in 2004 was spun off as an independent public company from NIIT, the largest IT training company in India, to pursue the IT services industry.

Application development and maintenance (ADM) services are NIIT Tech's largest segment, accounting for ~65% of its revenues.

NIIT Tech's next generation application outsourcing has four key service pillars: scale digital, agile leadership and automation, integrated delivery, and smart IT. These services are delivered with the support of three delivery enablers: automation, service culture, and a broad partner ecosystem.

NIIT Tech has ~9.4k FTEs. Of this headcount, ~65% is focused on ADM activities, equating to ~6k FTEs. 80% of this group is located in India.

Scope of the Report

The report provides a comprehensive and objective analysis of NIIT Tech's next generation application outsourcing offerings, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



Contents

1. Background

2. Revenue Summary

3. Key Offerings

4. Delivery Capability and Partnerships

5. Target Markets

6. Strategy

7. Strengths and Challenges

8. Outlook

Report Length

10 pages

Report Author

David McIntire

david.mcintire@nelson-hall.com

Forthcoming Profiles

Accenture, Atos, Capgemini, Infosys, Luxoft, NTT Data, TCS, Tech Mahindra, Unisys and VirtusaPolaris.