



PeopleStrategy Next Generation HCM Technology

Vendor Assessment
Report Abstract

April 2018

By Pete A. Tiliakos
Principal Analyst
NelsonHall

8 pages

research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's HCM Technology Vendor Assessment for PeopleStrategy is a comprehensive assessment of the PeopleStrategy eHCM platform offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of HCM technology and identifying vendor suitability for HCM technology RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the HR Technology sector
- HR and payroll decision makers.

Key Findings & Highlights

PeopleStrategy, founded in 2002, and headquartered in Atlanta, GA, is a privately-held provider of cloud based HCM software and services.

PeopleStrategy eHCM is a cloud based platform, built on a single database and delivered as a multi-tenant, SaaS solution. The current configuration supports the U.S. (including Puerto Rico), and can serve as system of record for Canada and other companies.

eHCM is comprised of the following modules and features:

- Talent acquisition
- Core HR
- Payroll
- Workforce management
- Benefits
- Performance management
- Reporting and analytics.

PeopleStrategy's eHCM modules are not sold standalone, as core HR is required in order to have other modules; however, not all modules must be purchased. The most commonly purchased modules include core HR, payroll, benefits, and workforce management.

PeopleStrategy targets U.S. based organizations, generally those in the middle market (to smaller midmarket); its sweet spot is between 250 to 3.5k employees and it tends to steer away from clients with over 5k employees.

PeopleStrategy also offers extended managed services offerings for companies in need of HR, compliance and administrative support. The company is also a full brokerage, offering employee benefits and consulting.



Scope of the Report

The report provides a comprehensive and objective analysis of PeopleStrategy's Next Generation HCM Technology offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Contents

1. Background

2. Revenue Summary

3. Key Offerings

4. Delivery Capability and Partnerships

5. Target Markets

6. Strategy

7. Strengths & Challenges

7.1 Strengths

7.2 Challenges

8. Outlook

Report Length

8 pages

Report Author

Pete A. Tiliakos

Pete.Tiliakos@NelsonHall.com

Next Generation HCM Technology Vendor Assessments also Available for:

ADP
Ceridian
Cornerstone OnDemand
HRadvocate
Infor
Kronos
Meta4
Namely
Oracle
Paychex
Ramco
Sage People
SuccessFactors (SAP)
Ultimate Software
Workday.