



Procurement BPO

Market Analysis
Abstract

March 2015
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Who Is This Report For?

NelsonHall's "Procurement BPO" report is a comprehensive market assessment report designed for:

- Sourcing managers investigating sourcing developments within indirect procurement
- Vendor marketing, sales and business managers developing strategies to target BPO service opportunities within procurement BPO
- Financial analysts and investors specializing in the IT services and BPO sector, including procurement BPO.

Scope of the Report

The report analyzes the worldwide market for procurement BPO and addresses the following questions:

- What are the top drivers for adoption of procurement BPO?
- What are the benefits currently achieved by users of procurement BPO services?
- What is the market size and projected growth for procurement BPO globally and by geography?
- What is the profile of activity in the procurement BPO market by industry sector?
- Who are the leading procurement BPO vendors globally and by geography?
- What combination of services is typically provided within procurement BPO contracts and what new services are being added?
- What is the current pattern of delivery location used for procurement BPO and how is this changing?
- What services are delivered from onshore and which from offshore?
- What technology developments have occurred in the last year and how is this changing?
- What are the challenges and success factors within procurement BPO?



Key Findings & Highlights

NelsonHall's market analysis of the benefits administration industry and benefits administration trends consists of 82 pages.

Procurement BPO is a modest though increasingly important aspect of the BPS market as vendors with strong finance and accounting BPO capability increasingly extend their capabilities beyond purchase-to-pay to procure-to-pay and source-to-pay and challenge or acquire specialist procurement BPO vendors.

Nonetheless source-to-contract remains an area of immature vendor capability since it requires local and domain-specific expertise which can be hard to scale alongside the more industrialized transactional processes within much of procure-to-pay.

Despite these structural difficulties the procurement BPO market is moving beyond its origins in reducing the cost of indirect goods and services to increasingly focus on supplier relationship management, including supplier enablement and performance management.

Contents

1. Changing Shape of Procurement BPO
2. Customer Requirements
3. Vendor Offerings
4. Vendor Targeting
5. Market Size & Growth
6. Vendor Market Shares
7. Vendor Delivery Capability
8. Vendor Challenges and Success Factors

Report Length

82 pages, consisting of 8 chapters

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Vendor Assessments Include:

- Accenture
- Aegis Global
- Capgemini
- DSSI
- ExperBuy
- Genpact
- GEP
- HCL
- IBM
- Infosys
- Optimum Procurement
- Proxima
- Tata Consultancy Services
- Xchanging