



# Raytheon Professional Services Learning BPS

Vendor Assessment

March 2018

by Amy L. Gurchensky  
HR Services Research Analyst  
NelsonHall

15 pages





## Who Is This Vendor Assessment For?

NelsonHall's learning BPS vendor assessment for Raytheon Professional Services (RPS) is a comprehensive assessment of RPS' learning BPS offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of learning BPS and identifying vendor suitability for learning BPS RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the learning BPS sector.



## Key Findings & Highlights

Raytheon Company is an innovation and technology company specializing in defense, civil government, and cybersecurity solutions. Global training and services capabilities are provided by RPS.

RPS' learning services include performance solutions, curriculum analysis, design and development, delivery and deployment, evaluation and assessment, training administration, logistics, and customer care, and learning technology consulting and management.

RPS supports ~1.1m learners.

## Scope of the Report

The report provides a comprehensive and objective analysis of RPS' learning BPS offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

## Contents

1. Background

---

2. Revenue Summary

---

3. Key Offerings

---

4. Delivery Capability and Partnerships

---

5. Target Markets

---

6. Strategy

---

7. Strengths & Challenges
  - 7.1 Strengths

---

  - 7.2 Challenges

---

---

8. Outlook

---

## Report Length

15 pages

## Report Author

Amy L. Gurchensky

[amy.gurchensky@nelson-hall.com](mailto:amy.gurchensky@nelson-hall.com)

## Learning BPS Vendor Assessments Also Available for:

Accenture  
Capita  
Conduent  
Expertus  
GP Strategies  
IBM  
Infopro Learning  
Infosys  
LearningMate  
NIIT Limited  
PDG  
QA  
The Learning Factor