

RPO & Total Talent

# Resource Solutions

## Report Abstract

December 2021

By Nikki Edwards

Principal Research Analyst

NelsonHall

26-pages

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## Who is This Vendor Assessment For?

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NelsonHall's RPO & Total Talent profile on Resource Solutions is a comprehensive assessment of Resource Solutions' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of RPO & Total Talent and identifying vendor suitability for RPO & Total Talent RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the RPO & Total Talent sector.

## Key Findings & Highlights

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This NelsonHall vendor assessment analyzes Resource Solutions' offerings and capabilities in RPO & Total Talent.

Resource Solutions, a managed service program (MSP) and recruitment process outsourcing (RPO) provider, was established in 1997 to offer outsourced recruitment services. It served as an extension to Robert Walters' recruiting services (founded in 1985 by Robert Walters) for a financial services client who wanted to expand into Singapore. Robert Walters plc has three divisions, of which Resource Solutions is one of them.

Resource Solutions offers RPO, MSP, and Total Talent Solutions. It also provides a broad range of services (many via its expanded Advisory Services business). Resource Solutions offers proprietary and third-party tech, which has seen significant enhancements over 2020/2021. A robust development roadmap is in place for 2022 and beyond. Resource Solutions focuses on Banking, Financial Services, Insurance, Tech, Engineering, and Energy. Large and mid-sized organizations are its target. It plans to grow in Europe and APAC in 2022.

## Scope of the Report

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The report provides a comprehensive and objective analysis of Resource Solutions' RPO & Total Talent offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's service delivery organization (including delivery locations).

## **RPO & Total Talent Vendor Assessments also Available for:**

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ADP

AMS

Avencia

Cielo

endevis

Engage2Excel

Hudson RPO

IBM TAO

Lorien

NXTThing RPO

Page Outsourcing

PeopleScout

Pontoon Solutions

Randstad Sourceright

RPOne (Morson Group)

Sanderson Plc

Taggd

Talent Solutions RPO (ManpowerGroup)

WilsonHCG.

## About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



Nikki can be contacted at:

- Email: [nikki.edwards@nelson-hall.com](mailto:nikki.edwards@nelson-hall.com)
- Twitter: @NikkiE\_NH

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NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

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### Boston

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466  
Phone: +1 857 207 3887

### London

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD  
Phone: + 44(0) 203 514 7522

### Paris

4 place Louis Armand, Tour de l'Horloge, 75012 Paris  
Phone: + 33 1 86266 766

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