

# **SYKES Cognitive CX Services**

Vendor Assessment Report Abstract

January 2020

By Ivan Kotzev Industry Sector Analyst NelsonHall

10 pages

research.nelson-hall.com







#### Who Is This Vendor Assessment For?

NelsonHall's Cognitive Customer Experience Services report on SYKES is a comprehensive assessment of SYKES' offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CXS and identifying vendor suitability for CXS RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

### **Key Findings & Highlights**

SYKES approaches the market uncertainty about cognitive CX capabilities with a digitize first methodology to drive outcomes relevant for the individual client. It uses microservices and APIs to create a 'digital exhaust' with data from products and processes across channels into a single environment. Key capability here is the OneTEAM platform.

#### Scope of the Report

The report provides a comprehensive and objective analysis of SYKES cognitive customer experience services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery sites.

©2020 by NelsonHall. January 2020





#### **Contents**

- 1. Background
- 2. Revenue Summary
- 3. Key Offerings
- 4. Delivery Capability and Partnerships
  - 4.1 Delivery Capability
  - 4.2 Platforms and Intellectual Property
  - 4.3 Commercial Models
- 5. Target Markets
- 6. Strategy
- 7. Strengths & Challenges
  - 7.1 Strengths
  - 7.2 Challenges
- 8. Outlook

## **Report Length**

10 pages

©2020 by NelsonHall. January 2020