



Sopra Banking Transforming Mortgage and Loan Services

Vendor Assessment
Report Abstract

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9 pages





Who Is This Vendor Assessment For?

NelsonHall's 'Transforming Mortgage & Loan Services' Vendor Assessment for Sopra Banking is a comprehensive assessment of Sopra Banking's lending industry digital services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of M&L processes and identifying vendor suitability for M&L services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

Sopra Banking Software, subsidiary of Sopra Steria Group has worked with the banking industry since its inception. Sopra has been providing lenders with loans and collections services since 1988. Sopra aggressively expanded its lending services in 2012 when it:

- Acquired Callatay and Wouters, a Belgian Core banking provider
- Acquired Delta Informatique, a French firm specialized on core banking solution in MEA,
- Acquire Tieto Financial Services UK, firm specialized on the Uk mortgages market,
- Acquired Cassiopae, a French firm specialized in Lending and Leasing solutions
- Acquired Apak a UK firm specialized in automotive, asset and wholesales finance
- Built its Sopra Banking Software platform.

Since then, it has acquired and built specialized lending solutions for mortgages, SME, Auto, asset, leasing, and dealer finance. Over time it has expanded its software delivery methods from onsite licensed software to SaaS. It is now building offerings that provide PaaS (process-as-a-service).

Sopra Banking delivers M&L to a global client base with a focus on Europe, the Middle East, and Africa.

Scope of the Report

The report provides a comprehensive and objective analysis of M&L services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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Report Length

9 pages

M&L Services Vendor Assessments Also Available for:

Capgemini
 Capita
 Coforge
 Cognizant
 DXC
 EXL
 Firstsource
 FIS
 Happiest Minds

Infosys
Mindtree
Mphasis
Sopra Banking
Sutherland
TCS
Tech Mahindra
Wipro
WNS