



TalentRISE

Next Generation RPO

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Next Generation recruitment process outsourcing (RPO) vendor assessment for TalentRISE is a comprehensive assessment of TalentRISE's RPO offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced by the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within RPOs
- Financial analysts and investors specializing in or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

TalentRISE is a full-service consulting and recruiting services firm that focuses on solving business critical talent acquisition challenges for the SMB space. TalentRISE is now part of the Aleron Group (effective February 2019).

TalentRISE manages 16 RPO clients, with established RPOs in banking, healthcare, manufacturing, and retail/e-commerce.

TalentRISE offers FlexRPO, FlexSEARCH, and talent consulting services.

In 2018 TalentRISE's total revenue was ~\$9.0m, and its RPO revenue was ~\$7.5m.

TalentRISE will focus on continuing to build its team, continually improving its service delivery for clients (including in new countries), enhancing its client experience by having more proactive interaction with the clients (especially around leveraging value-adding talent/tools), and embedding itself as part of the Aleron group.



Scope of the Report

The report provides a comprehensive and objective analysis of TalentRISE's RPO offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size, and scale of delivery operations; and delivery via technology).

Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
	3.1 Service Models
	3.2 TalentRISE's Service Offerings
	3.3 Process SLAs/KPIs
4.	Delivery Capability and Partnerships
	4.1 Geographic Footprint
	4.2 Proprietary Technology
	4.3 Technology Partners
	4.4 Analytics and Automation
5.	Target Markets
	5.1 TalentRISE's Target Markets
	5.2 Example of Key Clients
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

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