



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

Industry 4.0

Tech Mahindra

Report Abstract

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Contents of Full Report

1. Background
2. Revenue Summary
3. Key Offerings
4. Delivery Capability and Partnerships
5. Target Markets
6. Strategy
7. Strengths & Challenges
 - 7.1. Strengths
 - 7.2. Challenges
8. Outlook

Who is this Vendor Assessment for?

NelsonHall's Industry 4.0 services profile on Tech Mahindra is a comprehensive assessment of Tech Mahindra's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of digital, industrial IoT, and industrial IT services
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector and examining growth areas within IT services.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Tech Mahindra Mahindra's offerings and capabilities in Industry 4.0.

Tech Mahindra emphasizes its Factory of the Future concept, integrating advanced technologies like 5G, AI, digital twins, and AR/VR. The firm strategically invests in R&D, partnerships, acquisitions, and key verticals to enhance its digital manufacturing capabilities. The integrated engineering services landscape spans the product lifecycle, showcasing design, testing, and manufacturing engineering capabilities. Tech Mahindra's commitment to Industry 4.0 is noteworthy, which is evident in its structured approach, including the Factory of the Future, digital twins, and a digital thread. Tech Mahindra provides a comprehensive suite of services focusing on IoT use cases, computer vision, digital twins, AI, analytics, AR/VR, and industrial automation.

Scope of the Report

The report provides a comprehensive and objective analysis of Tech Mahindra Mahindra's digital manufacturing service offerings and capabilities and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base, including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization, including the delivery locations.

Industry 4.0 Vendor Assessments are also available for:

- DXC
- Sopra Steria
- Expleo
- Cyient
- TCS
- LTIMindtree
- Eviden
- Tata Elxsi
- LTTS

About The Author

Eric is a Principal Analyst and a member of NelsonHall's IT Services research team.

Before joining NelsonHall, Eric worked in the global IT Services industry, working for EDS, HP, and British Telecom (BT America). His initial experience was in Finance and Accounting, managing financial analysts, and as the controller of HP division Consumer Network Services. Subsequent experience centered on global bid management of strategic deals with over \$50m TCV and complex pursuits involving multi-country and/or multi-service lines. The scope of services in these deals included workplace services, data center, application development, cloud compute, and telephony.



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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can benefit your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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