



# Tech Mahindra Virtual Desktop Services and BYOD

Vendor Assessment  
Report Abstract

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By Dominique Raviart  
IT Outsourcing (ITO)  
Research Director  
NelsonHall

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[research.nelson-hall.com](http://research.nelson-hall.com)





## Who Is This Vendor Assessment For?

NelsonHall's Virtual Desktop Services and BYOD Vendor Assessment for Tech Mahindra is a comprehensive assessment of Tech Mahindra's virtual desktop and BYOD offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of recruitment process outsourcing and identifying vendor suitability for IT services, end-user computing services and virtual desktop technology and services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.

## Key Findings & Highlights

Tech Mahindra's Infrastructure Services (IS) business unit has a headcount of 11,500 and pro-forma revenues of ~\$450m. IS provides a wide range of services including datacenter services; end-user computing; and network services.

In the end-user computing (EUC) space, Mahindra, as a whole, manages 650k devices including desktops, smart phones and tablets. The company offers a range of EUC services including service desk, IMACs and field services, the latter two through subcontractors.

As part of its IT infrastructure service offering, Tech Mahindra has provided for several years virtual desktop services on a custom basis to clients. NelsonHall estimates that Tech Mahindra services ~50k virtual desktops

Tech Mahindra has introduced its WaaS offering in late 2011. The purpose of the offering is to offer a semi-packaged virtual desktop service offering utilizing the technical capabilities of server-based computing (SBC) and VDI technologies.

Specifically, the purpose of WaaS is to provide cloud computing features to a virtual desktop service offering. Those features are

- Service automation
- Self-service portals
- Consumption metering and charge back
- Service catalog.

## Scope of the Report

The report provides a comprehensive and objective analysis of Tech Mahindra's virtual desktop services and BYOD offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



## Contents

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## Report Length

8 pages

## Report Author

Dominique Raviart

[dominique.raviart@nelson-hall.com](mailto:dominique.raviart@nelson-hall.com)

## Vendor Assessments Also Available for:

Orange Business Services and Unisys.