



WNS

CX Services in Energy and Utility

**Vendor Assessment
Report Abstract**

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Who Is This Vendor Assessment For?

NelsonHall's Customer Experience Services in Energy and Utility report on WNS is a comprehensive assessment of WNS's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CXS and identifying vendor suitability for CXS RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

WNS has proprietary suite of domain platforms for operational and interaction analytics, customer behavior analytics, self-service and automation, customer gamification, and collections. It has approximately 54 energy and utility clients.

Scope of the Report

The report provides a comprehensive and objective analysis of WNS customer experience services offerings and capabilities, and market and financial strengths in the energy and utility sectors, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery sites.



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1. Background

2. Revenue Summary

3. Key Offerings

4. Delivery Capability and Partnerships
 - 4.1 Delivery Capability
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 - 4.3 Commercial Model

5. Target Markets

6. Strategy

7. Strengths & Challenges
 - 7.1 Strengths
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8. Outlook

Report Length

13 pages

Customer Experience Services in Energy and Utility Vendor Assessments also available for:

Alorica, Atento, Capita, Comdata, iQor, TCS, Wipro, Unisono