



WNS

Transforming Mortgage and Loan Services

**Vendor Assessment
Report Abstract**

June 2022

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10 pages





Who Is This Vendor Assessment For?

NelsonHall's 'Transforming Mortgage & Loan Services' Vendor Assessment for WNS is a comprehensive assessment of WNS's lending industry digital services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of M&L processes and identifying vendor suitability for M&L services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

WNS started in M&L services when it acquired Trinity Partners in 2006. It delivered mortgage administration services to regional banks and lenders for the first five years. By 2010 WNS began delivering default management services for its clients. Soon after, WNS added fulfillment support services focused on document management and credit checks. By 2016 WNS added analytics services across its entire M&L processing services, focusing on credit analysis, appraisal, and compliance. Today, WNS' focuses on using its cognitive capabilities to optimize operational delivery, implementing RPA to improve origination efficiencies, and designing digital onboarding services for originations.

Today WNS is enhancing its capabilities with:

- Procuring NMLS licenses in all 50 states in the U.S.
- Partnering with M&L products and technology vendors to create customized origination and service offerings for clients

Scope of the Report

The report provides a comprehensive and objective analysis of M&L services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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Report Length

10 pages

M&L Services Vendor Assessments Also Available for:

Capgemini
Capita
Coforge
Cognizant
DXC
EXL
Firstsource
FIS
Happiest Minds
Infosys
Mindtree
Mphasis
Sopra Steria
Sutherland
TCS
Tech Mahindra
Wipro
WNS