

Atos

U.K. Central Government BPO Services

Vendor Assessment Report Abstract

November 2011

Sarah Burnett
Government BPO Analyst
NelsonHall

11 pages

research.nelson-hall.com







Who Is This Vendor Assessment For?

NelsonHall's U.K. Central Government BPO profile on Atos is a comprehensive assessment of Atos' U.K. central government BPO offerings for organizations and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of U.K. central government BPO services and identifying vendor suitability for U.K. central government BPO services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Atos' offerings and capabilities in U.K. central government BPO services. Atos is one of a number of BPO service companies analyzed in NelsonHall's comprehensive industry analysis programs.

Atos provides a number of medical BPO services to the U.K. central government sector. These services include:

- Medical Assessment Services
- Occupational Health Services
- Walk in Medical Centres

Atos is self-sufficient in medical and banking-focused transformational and BPO services. The medical BPO services are largely delivered at client sites but Atos has delivery centers in Cardiff and Newcastle that it can leverage for shared services or other administrative requirements.



Scope of the Report

This report provides a comprehensive and objective analysis of Atos' U.K. Central Government BPO services, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Identification of the company's strategy, emphasis and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including examples of current contracts
- Analysis of the company's delivery organization including the location of delivery locations



Contents

1.	Stra	tegv

^	Background	1
2.	ROCKOTOIIN	М

- 3. Financials
- 4. Key Offerings
 - 4.1 Medical BPO
 - 4.2 Payments Business Transformation BPO
- 5. Delivery Capabilities & Partnerships
- 6. Strengths and Challenges
 - 6.1 Strengths
 - 6.2 Challenges
- 7. Outlook

Report Length

11 pages

Report Author

Sarah Burnet

sarah.burnett@nelson-hall.com

BPO Services Vendor Assessments:

Capita

Logica

©2011 by NelsonHall. November 2011



Northgate

Serco

Steria

Xerox