

Logica

U.K. Central Government BPO Services

Vendor Assessment Report Abstract

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6 pages

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Who Is This Vendor Assessment For?

NelsonHall's U.K. Central Government BPO profile on Logica is a comprehensive assessment of Logica's U.K. central government BPO offerings for organizations and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of U.K. central government BPO services and identifying vendor suitability for U.K. central government BPO services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Logica's offerings and capabilities in U.K. central government BPO services. Logica is one of a number of BPO service companies analyzed in Nelson Hall's comprehensive industry analysis programs.

Logica provides payroll services to the U.K. central government as well as a number of government bodies in other contract arrangements. These services include HR, managed training and F&A services.

Logica provides payroll services under the framework agreement and also has direct payroll contracts with the Home Office, Crown Prosecution Service and HM Land Registry.

To date, payroll remains the main BPO service that Logica provides to clients under its framework agreement with the Government Procurement Service. Logica has to convert the opportunity into broader HR contracts.

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Scope of the Report

The report provides a comprehensive and objective analysis of Logica's U.K. Central Government BPO offerings, capabilities and market and financial strengths including:

- Analysis of the company's offerings and key service components
- Identification of the company's strategy, emphasis and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including examples of current contracts
- Analysis of the company's delivery organization including the location of delivery locations



Contents

- Background
- 2. Revenue Summary
- 3. Key Offerings

The Framework Agreement

Direct Payroll Clients

- 4. Delivery Capability and Partnerships
- 5. Strategy
- 6. Strengths & Challenges
- 7. Outlook

Report Length

6 pages

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BPO Vendor Assessments:

Atos, Capita, Northgate, Serco, Steria, Xerox