

Orion Healthcorp
Workers' Compensation Services

Vendor Assessment Report Abstract

NelsonHall

6 pages

research.nelson-hall.com







Who Is This Vendor Assessment For?

NelsonHall's profile on Orion Healthcorp is a comprehensive assessment of Orion's healthcare provider BPO offerings for organizations and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of healthcare provider BPO services and identifying vendor suitability for healthcare provider BPO services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Orion's offerings and capabilities in healthcare provider BPO services. Orion is one of a number of healthcare provider BPO service companies analyzed in NelsonHall's comprehensive industry analysis programs.

Orion HealthCorp is a provider of medical billing and practice management services to healthcare providers.

Orion's outsourcing service offerings to healthcare service providers are segmented into two main service areas. The services are similar in scope across the five divisions, though they are configured with regard to the unique structural and subject-matter expertise required for the delivery of specialty-based services.

Over the past decade Orion HealthCorp has extended its geographic coverage and its expertise in various medical specialty areas through eight acquisitions. This has created the foundation by which it is able to support hospitals and independent physician practices.

2



Scope of the Report

The report provides a comprehensive and objective analysis of Orion's healthcare provider BPO offerings, capabilities and market and financial strengths including:

- Analysis of the company's offerings and key service components
- Identification of the company's strategy, emphasis and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's delivery organization including the location of delivery locations



Contents

- 1. Background
- 2. Revenue Summary
- 3. Key Offerings
- 4. Delivery Capability and Partnerships
- 5. Target Markets
 - 5.1 Current Clients
 - 5.2 Market Focus
- 6. Strategy
- 7. Strengths and Challenges
 - 7.1 Strengths
 - 7.2 Challenges
- 8. Outlook

Report Length

8 pages

Healthcare BPO Vendor Assessments:

AdvantEdge, athenahealth, HP, Sutherland, WNS