



# Vendor Profile

RPO

## ADP RPO

### Report Abstract

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18-pages

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## Who is This Vendor Assessment For?

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NelsonHall's RPO profile on ADP RPO is a comprehensive assessment of ADP RPO's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of RPO Services and identifying vendor suitability for RPO services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the RPO sector.

## Key Findings & Highlights

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This NelsonHall vendor assessment analyzes ADP RPO's offerings and capabilities in RPO.

Automatic Data Processing, Inc. (ADP) is a comprehensive global provider of cloud-based human capital management (HCM) solutions. Also, ADP offers business outsourcing services, analytics, and compliance expertise. ADP's talent solutions cover three primary pillars: talent acquisition (TA), talent management (TM), and talent activation. ADP's RPO services are provided by ADP RPO (hereafter, referred to as ADP).

ADP offers a range of RPO models, contingent/gig worker solutions, and a broad range of services covering the HR/talent spectrum, including Talent Consulting.

ADP has added to its services, notably in its AIRS recruitment training, and assessments.

ADP has seen robust development of its proprietary ADP Recruiting Management platform (with ~25 updates over 2019/2020), added apps to its ADP Marketplace, and enhanced its predictive analytics capability (with the AScore). ADP also offers a range of third-party technology.

## Scope of the Report

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The report provides a comprehensive and objective analysis of ADP RPO's offerings and capabilities in RPO, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

## Recruitment Process Outsourcing Vendor Assessments also Available for:

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Alexander Mann Solutions

Avencia

Cielo

IBM TAO

KellyOCG

Korn Ferry

Lorien

Mindfield Group

NXTThing RPO

PeopleScout

Pontoon Solutions

Resource Solutions

Sevenstep

Taggd (by PeopleStrong)

talentCRU

WilsonHCG

## About The Author

Nikki is a Principal Research Analyst at NelsonHall, with shared responsibility for HRO research globally. Nikki is responsible for HRO research in the areas of Recruitment Process Outsourcing (RPO), Managed Service Program (MSP)/Contingent Workforce Services (CWS), and Learning.

Nikki has a wealth of operational experience across the entire HR function, including talent acquisition, talent development, employee engagement, employee relations, compensation, benefits, payroll, employment law, and HR systems. She also has significant experience in leading and managing business transformation/integration and cultural change projects, including outsourcing key business functions, accelerated growth via TUPE transfers, organization and process redesign, and M&A initiatives (including due diligence, rebranding, cultural realignment, and compensation and benefits changes).



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## About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at [guy.saunders@nelson-hall.com](mailto:guy.saunders@nelson-hall.com)

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