

Accenture
Multi-Process HR Outsourcing

Vendor Assessment

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16 pages







Who Is This Vendor Assessment For?

NelsonHall's Multi-Process HR Outsourcing (MPHRO) Vendor Assessment for Accenture is a comprehensive assessment of Accenture's MPHRO offering and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of MPHRO and identifying vendor suitability for MPHRO RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the MPHRO sector.



Key Findings & Highlights

Accenture is a U.S. headquartered human resources business process outsourcing (HR BPO) provider, offering MPHRO and learning BPO services.

Accenture's MPHRO service offering includes workforce and data administration, payroll, benefits, learning, recruitment, compensation, performance and progression, and talent and workforce planning, including workforce analytics.

In the last year, Accenture has re-packaged its go-to market HR BPO offering to emphasize talent management services, to encourage workforce productivity. As a result, the company's specific MPHRO service offerings can be categorized into the following areas:

- Talent acquisition
- Talent development
- Employee and HR services.

Accenture's core MPHRO bundle, purchased by the majority of its clients, is customer support, workforce data and administration, recruitment administration, performance administration, learning administration, and compensation administration.

By volume, 50% of its clients are from the mid-market and 50% are from the large market.

The company generates MPHRO revenues in all major regions including Latin America.

NelsonHall estimates that Accenture has ~40 MPHRO clients.



Scope of the Report

The report provides a comprehensive and objective analysis of Accenture's multi-process HR outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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- Background
 Revenue Summary
 Key Offerings
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 Strategy
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Outlook

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MPHRO Vendor Assessments Also Available for:

ADP

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Zalaris