

Allegis Global Solutions

Next Generation Recruitment Process Outsourcing

Vendor Assessment Report Abstract

April 2018

By Nikki Edwards
Principal Research Analyst
NelsonHall

19 pages



research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Next Generation Recruitment Process Outsourcing vendor assessment for Allegis Global Solutions (AGS) is a comprehensive assessment of AGS' recruitment process outsourcing (RPO) offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within RPO
- HR decision makers exploring the benefits and inhibitors of RPO as evidenced from the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within managed service programs
- Financial analysts and investors specializing in, or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

Allegis Global Solutions (AGS) is a talent solutions organization established in 2001 as a subsidiary of Allegis Group, Inc.

Established RPOs include financial services, retail, technology and heavy manufacturing/engineering.

AGS' offers end to end (enterprise) RPO services, project RPO, sourcing/screening, blended RPO, RPO Flex (for mid-size organizations), MSP and total talent solutions.

NelsonHall estimates that AGS' 2017 RPO revenues were ~\$170.0m.

AGS will focus on talent transformation: offering a range of flexible/agile models covering RPO, MSP and total talent; evolving its consultancy and advisory services via AGS IGNITE and tailor services by industry and job category; and continuing to invest in Talent Tech Labs (TTL), evolving its technology ecosystem.



Scope of the Report

The report provides a comprehensive and objective analysis of AGS' recruitment process outsourcing offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments in both its service and technology
- Analysis of the company's strengths, challenges, and outlook
- Revenue
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's key offerings (service model and service components)
- Analysis of the company's delivery capability (including the location, size and scale of delivery operations; and delivery via technology).

©2018 by NelsonHall. April 2018



Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
	3.1 Service Models
	3.2 Service Offerings
	3.3 Process SLAs/KPIs
4.	Delivery Capability and Partnerships
	4.1 Geographic Footprint
	4.2 Proprietary Technology
	4.3 Technology Partners
	4.4 Analytics and Automation
5.	Target Markets
	5.1 AGS' Target Markets
	5.2 Example of Key Clients
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook
9.	Appendix 1 – AGS' Service Offerings

Report Length

19 pages

Report Author

Nikki Edwards

nikki.edwards@nelson-hall.com

©2018 by NelsonHall. April 2018