

Arvato – Business Process
Transformation through RPA and Al

Vendor Assessment Report Abstract

December 2017

By John Willmott NelsonHall

8 pages

research.nelson-hall.com







Who Is This Vendor Assessment For?

NelsonHall's Business Process Transformation through RPA & Al profile of Arvato is a comprehensive assessment of Arvato's' automation-centric service offerings and capabilities in support of business process transformation designed for:

- Sourcing managers monitoring the capabilities of existing suppliers to deliver process transformation and automation using RPA and/or AI technologies and identifying vendor suitability for RFPs seeking automation-led process transformation or business process services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

While Arvato carries out standalone RPA & AI implementations and offers its services in either standalone or integrated form across each of: assess (pure consultancy from opportunity assessment to proof-of-concept design), build, and run, it is principally positioned to deliver "Hybrid BPO", which it positions as technology-driven BPO involving significant levels of organizational and process change and a wider transformational agenda. "Hybrid BPO" which is largely client-specific in nature at present will, in the medium-term, offer new digital process models combining platforms together with RPA and AI technologies.

Arvato began applying RPA in 2014, initially deploying OpenSpan (now part of Pega) and subsequently Blue Prism, the latter initially in support of a major business process services contract with Microsoft and later for Sefton Metropolitan Borough Council. The company is technology agnostic and has now formed a strong partnership with UiPath.

©2017 by NelsonHall. December 2017





Scope of the Report

The report provides a comprehensive and objective analysis of Arvato's offerings, capabilities, and market presence in support of business process transformation through the application of RPA and AI technology including:

- Analysis of the company's offerings and key service components for achieving business process transformation through the application of RPA and AI technology
- Analysis of the company's delivery organization for delivering business process transformation through the application of RPA and Al technology
- Analysis of the profile of the company's RPA and AI-based services customer base, including the company's targeting strategy and examples of current contracts
- Revenue estimates for the company's RPA and Al-centric services
- Identification of the company's strategy, emphasis and new developments in support of business process transformation through the application of RPA and AI technology
- Analysis of the company's strengths, weaknesses and outlook in achieving business process transformation through the application of RPA and AI technology.

Contents

- 1. Background
- 2. Revenue Summary
- 3. Key Offerings
- 4. Delivery Capability and Partnerships
- 5. Target Markets
- 6. Strategy
- 7. Strengths & Challenges
 - 7.1 Strengths
 - 7.2 Challenges
- 8. Outlook

Report Length

8 pages

Report Author

John Willmott

john.willmott@nelson-hall.com

©2017 by NelsonHall. December 2017



Business Process Transformation through RPA and AI Vendor Assessments are Available for:

Arvato

Capgemini

Cognizant

Conduent

EXL

Genpact

HCL

HGS

IBM

Infosys

Mphasis

NTT Data

Sopra Steria

Sutherland Global Services

Swiss Post Services

Tata Consultancy Services

Wipro

WNS