



Atos

Quarterly Update
Report Abstract

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11 pages





Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on Atos provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT outsourcing services and identifying vendor suitability for IT services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



Key Findings & Highlights

Atos is one of very few IT services vendors to have reported so far not to have seen a softening in Q3, partly because of limited exposure to the financial services sector in the U.K. and the U.S.

Q3 financial performance shows continuing momentum across MS, C&SI and BDS and Atos has confirmed its guidance for full year 2016.

As well as delivering organic growth, Atos continues to be acquisitive

Worldline has increased its presence in Europe with the completion the Equens transaction and the acquisition of a commercial acquiring captive in the Czech Republic

During the quarter, Atos has:

- Increased its presence in the U.S. healthcare sector
- Entered the U.K. insurance BPO market

Atos new 3-Year Plan will be unveiled in November.

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Financials
M&A and Investments
Partnerships, New Offerings
Recent Contract Awards
Immediate Challenges
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Scope of the Report

The report provides a quarterly update on Atos, looking at financial performance and key developments during the period.

It accompanies NelsonHall's Key Vendor Assessment program which looks at Atos' IT and BPO offerings, capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphases and new developments
- Revenue breakdowns
- Analysis of the company's offerings and key service components
- Analysis of the profile of the company's client base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.

Report Length

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