



IT Services: Cloud Infrastructure Brokerage & Orchestration Services

Atos

Report Abstract

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12 pages

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Who is This Vendor Assessment For?

NelsonHall's cloud infrastructure brokerage, orchestration, and management services profile on Atos is a comprehensive assessment of Atos' offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of digital services and cloud infrastructure brokerage, orchestration, and management services and identifying vendor suitability for RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes Atos' offerings and capabilities in cloud infrastructure brokerage, orchestration, and management services.

Atos provides cloud infrastructure brokerage, orchestration, and management services through its Infrastructure & Data Management (IDM) division, and Atos Canopy Orchestrated Hybrid Cloud, and Digital Hybrid Cloud. Its ambition is to achieve 20% CAGR across Atos Hybrid Cloud Services through to 2025. It expects to see a decline in classic infrastructure services from 50% of revenues in 2019 to 10% of revenues in 2025 as clients migrate to the cloud. In addition, it expects to see private cloud platforms and services move from 35% to 40% of revenues in 2025.

The biggest shift in its portfolio is expected in public cloud platforms and services, moving from 15% of revenues in 2019 to 50% in 2025, and here it has introduced Digital Cloud Services capability to enable the transition to AWS, GCP, and Azure. The key areas of focus to support this growth include cloud-native developments, application transformation, multi-cloud orchestration, private and public clouds, and expanding its partner ecosystem.

Scope of the Report

The report provides a comprehensive and objective analysis of Atos' cloud infrastructure brokerage, orchestration, and management services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Cloud Infrastructure Brokerage & Orchestration Services Vendor Assessments also Available for:

- Capgemini
- Cloudify
- DXC Technology
- IBM
- Infostretch
- Infosys
- LTI
- Mindtree
- Mphasis
- NIIT Technologies
- NTT DATA
- Sopra Steria
- TCS
- Tech Mahindra
- Unisys
- UnitedLayer
- Zensar.

About The Author

John is a Senior Research Analyst at NelsonHall. He is a member of the global IT Services research team with shared responsibility for IT Services research with Dominique Raviart, David McIntire, and Mike Smart.

John assists both buy-side and vendor organizations in assessing opportunities and supplier capability in IT Services. John covers IT Services research in the areas of Digital Workplace, Cognitive IT Infrastructure, and Cloud Infrastructure Brokerage, Orchestration, and Management.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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