



Atos Cloud Infrastructure Brokerage & Orchestration Services

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Cloud Infrastructure Brokerage & Orchestration Services Vendor Assessment for Atos is a comprehensive assessment of Atos' cloud infrastructure brokerage & orchestration services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for cloud infrastructure brokerage & orchestration services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in cloud infrastructure brokerage & orchestration services.

Key Findings & Highlights

Atos provides cloud brokerage and orchestration services through Atos Canopy orchestrated hybrid cloud, which is part of Atos' Infrastructure & Data Management Services (IDM) Division.

Atos has increasingly shifted to collaborative solution development with both clients and partners. It is heavily investing in training and development across AWS and Azure, with ~3.3k accreditations and certifications received. Atos also launched its Atos Canopy Orchestrated Hybrid Cloud for Microsoft Azure Stack offering, which is based on Dell EMC Cloud for Microsoft Azure Stack technology.

Atos Canopy orchestrated hybrid cloud covers public and private cloud, within a hybrid cloud umbrella, while providing a common experience, and consistent services across environments. It targets to provide clients with a secure, unified cloud foundation on which to run, automate and future-proof all IT requirements.

Scope of the Report

The report provides a comprehensive and objective analysis of Atos' cloud infrastructure brokerage & orchestration service offerings, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses and outlook.



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