



Atos Transforming Managed Services in Banking

**Vendor Assessment
Report Abstract**

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11 pages





Who Is This Vendor Assessment For?

NelsonHall's Transforming Managed Services in Banking Vendor Assessment for Atos is a comprehensive assessment of Atos's Managed Services in Banking offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of managed services processes and identifying vendor suitability for Managed Services RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

Atos has provided managed services to the banking industry since its founding. Atos was founded in 1997 with the merger of Axime (the primary shareholder was Bank Paribas) and Sligos, Crédit Lyonnais' data processing subsidiary.

Over time Atos has grown its managed services delivery capabilities for banks with multiple acquisitions. Key acquisitions include:

- Siemens IT Solutions and Services (SIS) (December 2010): the SIS acquisition brought in multiple key German banking clients and the BPS contract with National Savings and Investments (NS&I)
- Canopy (2012): Atos entered a joint venture with EMC and VMware to create a cloud hosting and services entity named Canopy. In 2015 Atos acquired all of Canopy and today all its cloud and hosting services are delivered out of Canopy
- Bull (2014): Atos completed the acquisition of Bull, expanding the Atos' private managed cloud, cyber-security, big data, and data center capabilities
- Xerox ITO (2015): Atos completed the acquisition of Xerox ITO, expanding its North American cloud operations with Xerox's virtual machine and storage business, which operated out of North American data centers
- Equens: November 2015 acquires partial ownership in Equens, a European payment processor with operations in France, Belgium, the Netherlands, Germany, Italy, the Nordics
- Syntel (2018): IT and BPS services vendor. Syntel has large relationships with State Street Bank and American Express.
- Maven Wave: Cloud and UX/CX technology consulting firm specializing in digital delivery skills and cloud applications
- Paladion: Vendor of cloud-native managed detection and response. An AI-driven technology for enabling threat anticipation, detection, and response
- Miner & Kasch: AI and data science consulting firm which specializes in artificial intelligence solutions.

Scope of the Report

The report provides a comprehensive and objective analysis of managed services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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Report Length

11 pages

Managed Services in Banking Vendor Assessments Also Available for:

Antworks

Atos

Avaloq

Broadridge

Capgemini

Capita

Cognizant

DXC

FIS

Gemini

Happiest Minds

Infostretch

Infosys

Kuliza

Mindtree

Sopra Steria

Tech Mahindra

TCS

Wipro