

Transforming Wealth and Asset Management Services

Avaloq

Report Abstract

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7 pages

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Who is this Vendor Assessment for?

NelsonHall's 'Transforming Wealth and Asset Management Services' profile on Avaloq is a comprehensive assessment of Avaloq's offerings and capabilities for the wealth and asset management sector, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of technology and operational services and identifying vendor suitability for wealth and asset management services in RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Avaloq Findings & Highlights

Avaloq was founded in 1985 to provide a proprietary banking suite to banks and wealth managers in the Swiss marketplace. It focused its solution sales to central European banks in Switzerland, Germany, and Austria. It expanded its offerings to deliver SaaS and BPaaS services, using its banking suite in 2011. Its BPaaS services are all delivered inhouse. In 2018, Avaloq opened its solution development to partners by enabling a set of REST APIs. In the past two years, Avaloq has focused on delivering all its offerings in SaaS and BPaaS formats and supporting its legacy clients in moving to SaaS and BPaaS delivery as needed.

In 2020, NEC acquired Avaloq. Since the acquisition Avaloq has set a mission to become "the orchestrator of the financial ecosystem and democratize wealth management." Avaloq has also been growing its geographic footprint with moves into APAC (primarily Singapore), the Middle East, the Benelux countries, and the U.K.

Scope of the Report

The report provides a comprehensive and objective analysis of Avaloq's BFS-focused wealth and asset management service offerings and capabilities and market and financial strength, including:

- Identification of the company's strategy, offerings, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and Avaloq service components
- Analysis of the company's delivery organization including the location of delivery centers.

W&A Services in BFS Vendor Assessments also available for:

Apexon

Avaloq

Capgemini

Coforge

Cognizant

Genpact

Infosys

Kyndryl

LTI Mindtree

Mphasis

Quantiphi

TCS

UST

Wipro

WNS.

About The Author

Andy is the Banking Sourcing Research Director at NelsonHall, where he has global responsibility for Retail and Commercial Banking and Capital Markets.

Andy assists both buy-side and vendor organizations in assessing opportunities and supplier capability across Banking services, including in the areas of Core Banking, Payments, Mortgages & Loans, and Securities Processing. In these domains, Andy covers professional services, hosting, and BPS.

Andy assists both buy-side and vendor organizations in financial services to assess opportunities and success factors in the application of technology and BPS. This increasingly encompasses all things digital.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the ‘art of the possible’ in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall’s research is based on rigorous, primary research, and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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