



Businessolver H&W Services

Vendor Assessment
Abstract

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8 pages





Who Is This Vendor Assessment For?

NelsonHall's H&W Services vendor assessment for Businessolver is a comprehensive assessment of Businessolver's H&W offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of H&W and identifying vendor suitability for H&W RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the H&W sector.



Key Findings & Highlights

Businessolver, founded in 1998 and headquartered in West Des Moines, Iowa, is a U.S. based benefits administration provider focusing on SaaS based benefits administration technology and services, specifically around health and welfare (H&W) services.

The company's H&W service offering includes H&W administration, COBRA administration, spending account administration for FSAs, and dependent verification and audit services.

The company primarily targets the mid and large market for its benefits administration technology and services. The mid-market is its strongest client base.

Businessolver has ~123 fully outsourced or co-sourced H&W services clients, accounting for ~1.8m H&W participants.

Scope of the Report

The report provides a comprehensive and objective analysis of Businessolver's H&W offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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Report Length

8 pages

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Benefits Administration Vendor Assessments Also Available for:

ADP

Aon Hewitt

Ceridian

Empyrean

Fidelity

Mercer

Morneau Shepell

Secova

Towers Watson

Xerox