

# C3 Digital CX Services

Vendor Assessment Report Abstract

# June 2018

By Ivan Kotzev Industry Sector Analyst NelsonHall

10 pages

research.nelson-hall.com







## Who Is This Vendor Assessment For?

NelsonHall's Digital Customer Experience Services on C3 is a comprehensive assessment of C3's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CXS and identifying vendor suitability for CXS RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

## **Key Findings & Highlights**

In December 2016, the Singapore-based Everise, owned by Sunrise and Everstone acquired 100% of C3 for \$150m from Stone Point Capital.

#### **Scope of the Report**

The report provides a comprehensive and objective analysis of C3 digital customer experience services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery sites.





#### Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
4.	Delivery Capability and Partnerships 4.1 Delivery Capability 4.2 Platforms and Intellectual Property
	4.3 Commercial Model
5.	Target Markets
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

#### **Report Length**

10 pages

# Customer Experience Services in Travel, Transport, and Hospitality Vendor Assessments also available for:

Aegis, Alorica, Arvato, Atento, Comdata, Concentrix, Conduent, Convergys, DXC Technology, EXL, Intelenet, Infosys, iQor, HGS, Sitel, Sutherland, SYKES, TaskUs, TCS, Tech Mahindra, Teleperformance, Transcom, transcosmos, TTEC, WNS, VXI