

COVID-19 Impact Assessments

Impact of COVID-19 on Telecoms Enterprises

Report Abstract

August 2020

John Willmott

CFO

NelsonHall

11-pages

Contents of Full Report

- 1. Summary of Impact of COVID-19
- 2. Impact on Enterprise Revenues & Costs in Q3 2020
- 3. Impact on Enterprise Budgets: Next 12-months
- 4. Impact on BPS, Operational
 Transformation, and IT Spend: Next
 12-months
- 5. Impact on Strategic Priorities & Digital Transformation
- 6. Impact on Sourcing & Shoring



Who is This Market Analysis For?

NelsonHall's "Impact of COVID-19 on Telecoms Enterprises" report is a survey of CFOs in telecoms enterprises to ascertain the impact of COVID-19 on their financials & operations designed for:

- Vendor marketing, sales and business managers wishing to understand the impact of COVID-19 on telecoms enterprise financials and digital IT and operations transformation and BPS activity
- Telecoms enterprises interested in understanding the impact of COVID-19 on their peers
- Financial analysts and investors specializing in the services sector, looking to understand the impact of COVID-19 on IT and BPS services.

Key Findings & Highlights

NelsonHall's market analysis of the Impact of COVID-19 on Telecoms Enterprises consists of 11-pages. The report focuses on impact on telecoms enterprise revenues and costs in the next quarter and the expected impact on functional budgets, BPS spend, operational transformation spend, and IT services spend over the next 12-months.

This report is one of a series of detailed individual sector reports being published by NelsonHall.

Scope of the Report

The report analyzes the worldwide impact of COVID-19 on telecoms enterprises and addresses the following questions:

- What is the expected impact on enterprise revenues, costs, and profitability in Q3 2020?
- By what percentage will each functional budget be impacted over the next 12-months?
- What impact will COVID-19 have on the level of business process services spend over the next 12-months?
- What impact will COVID-19 have on operational transformation spend over the next 12-months?
- What impact will COVID-19 have on IT services spend over the next 12-months?
- What impact will COVID-19 have on sourcing and shoring strategies?

Impact of COVID-19 on Telecoms Enterprises: COVID-19 Impact Assessments



The sectors covered in this series include:

- Retail banking
- Capital markets
- Life insurance
- Energy
- Utilities
- Electronics & high-tech
- Automotive
- Industrial
- Aerospace
- Chemicals
- CPG
- Pharmaceuticals
- Retail
- Hospitality
- Transportation
- Hospitality
- Telecoms
- Media.

The regions covered include:

- North America
- EMEA
- Asia Pacific
- Latam.

Impact of COVID-19 on Telecoms Enterprises: COVID-19 Impact Assessments



About The Author

John is CEO of NelsonHall, the leading business process services (BPS) and IT services (ITS) research and analysis firm, and is widely regarded as one of the world's leading authorities on achieving business transformation through the application of BPS. John can be contacted at:

• Email: john.willmott@nelson-hall.com

Twitter: @John_NH

About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

Boston

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466 Phone: +1 857 207 3887

London

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD Phone: + 44(0) 203 514 7522

Paris

4 place Louis Armand, Tour de l'Horloge, 75012 Paris

Phone: + 33 1 86266 766

Copyright © 2020 by NelsonHall. All rights reserved. No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher. The information provided in this report shall be used only by the employees of and within the current corporate structure of NelsonHall's clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of NelsonHall. NelsonHall exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, NelsonHall shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.