

# CSC Healthcare Provider BPS

Vendor Assessment Report Abstract

## October 2016

By Panos Filippidis Industry Sector Analyst NelsonHall

5 pages

research.nelson-hall.com







## Who Is This Vendor Assessment For?

NelsonHall's Healthcare Provider BPS profile on CSC is a comprehensive assessment of CSC's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of Healthcare Provider BPS services and identifying vendor suitability for Healthcare Provider BPS RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

## **Key Findings & Highlights**

This NelsonHall vendor assessment analyzes CSC's offerings and capabilities in the Healthcare Provider BPS sector.

CSC is one of a number of BPS vendors analyzed in this comprehensive industry analysis.

Computer Sciences Corporation (CSC), founded in 1959 and listed on the NYSE in 1968, has been a long time player in healthcare IT services in the U.S. and the U.K. As of May 2016, CSC agreed to merge with the Enterprise Services (ES) unit of HPE, with CSC taking effective control of HPE ES. The new company which will drive cost synergies from datacenter and delivery center consolidation, real estate consolidation and further offshoring, could also have some potential healthcare synergies take place.

CSC's capabilities in the healthcare sector are primarily in the U.S., U.K., and Australia. The launch in July 2011 of its Global Institute for Emerging Healthcare Practices (to monitor healthcare practices, conduct regional and multi-country studies, and evaluate practices and technologies) indicates an intention to grow its geographical coverage.

In terms of healthcare provider BPS activity, CSC is a fairly recent entrant in this market; it entered the U.K. in 2015 and the U.S. in March 2016. As of August 2016, CSC has four healthcare provider BPS clients, three in the U.S. and one in the U.K.



#### Scope of the Report

The report provides a comprehensive and objective analysis of CSC's Healthcare Provider BPS offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

#### Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
4.	Delivery Capability and Partnerships 4.1 Delivery capabilities, tools and technology 4.2 Partnerships
5.	Target Markets 5.1 Client base 5.2 Client examples
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

#### **Report Length**

6 pages

### Healthcare Provider BPS Vendor Assessments also available for:

WNS, HCL, HGS, Genpact, Dell Services, Sutherland

