



CSS Corp Cognitive CX Services

Vendor Assessment
Report Abstract

December 2019

By Ivan Kotzev
Industry Sector Analyst
NelsonHall

11 pages

research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Cognitive Customer Experience Services report on CSS Corp is a comprehensive assessment of CSS Corp's offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CXS and identifying vendor suitability for CXS RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

CSS Corp's focus remains around CX but as client demand shifts to digital, the company's objective is to take to the market contextual and hyperpersonal support across channels. It aims to achieve this cohesive cognitive CX by tying non-support processes and touchpoints to orchestrate the digital journey across the client ecosystem.

Scope of the Report

The report provides a comprehensive and objective analysis of CSS Corp cognitive customer experience services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery sites.



Contents

1.	Background	
2.	Revenue Summary	
3.	Key Offerings	
4.	Delivery Capability and Partnerships	
	4.1 Delivery Capability	
	4.2 Platforms and Intellectual Property	
	4.3 Commercial Models	
5.	Target Markets	
6.	Strategy	
7.	Strengths & Challenges	
	7.1 Strengths	
	7.2 Challenges	
8.	Outlook	

Report Length

11 pages