

Coforge
Transforming Wealth and Asset
Management Services

Vendor Assessment Report Abstract

July 2021

by Andy Efstathiou Director NelsonHall

9 pages







Who Is This Vendor Assessment For?

NelsonHall's Transforming Wealth & Asset Management Services Vendor Assessment for Coforge is a comprehensive assessment of Coforge's wealth and asset management services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of intelligent automation processes and identifying vendor suitability for wealth and asset management services RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

Coforge began delivering wealth management BPS services in 2008 to an existing financial services client for account setup and maintenance services. That client also provides services to over 200 other wealth managers, which in turn benefit from Coforge's W&A service delivery. By 2013 the client expanded the range of services Coforge delivered to include asset servicing and transactional processing services. Over time 20% to 25% of the services delivered for that client are W&A services.

By 2012, Coforge began to invest in building its digital technologies capabilities. Key initiatives include:

- Investing in digital and automation technologies
- Acquisition of vendors with digital integration and BPM capabilities (Incessant and Ruletek)
- Create an ecosystem of digital product vendors
- Built proprietary IP (see Delivery)
- Built COEs and innovation centers
- Build consulting capabilities in key industry technologies, especially Mulesoft and various big data solutions.

In the past year, Coforge has decided to invest heavily in building its proprietary solution capabilities. In April 2021, Coforge acquired a 60% interest in SLK Global Solutions to access their proprietary BFS solutions. SLK has a large BFS client base and a proprietary IP portfolio.

©2021 by NelsonHall. June 2021



Scope of the Report

The report provides a comprehensive and objective analysis of wealth and asset management services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Contents

- Background
 Revenue Summary
 Key Offerings
 Delivery Capabilities & Partnerships
 Target Markets
 Strategic Direction
 Strengths & Challenges
 - 7.1 Strengths
 - 7.2 Challenges
- 8. Outlook

Report Length

9 pages

©2021 by NelsonHall. June 2021



W&A Services Vendor Assessments Also Available for:

Atos

Avaloq

CACEIS

Capgemini

Coforge

DXC

Fenergo

FIS

Genpact

Infosys

Mindtree

Mphasis

Quantiphi

TCS

Virtusa

Wipro