

## **Customer Experience Services in BFSI**

# **Comdata Group**

Report Abstract	Co	<b>Contents of Full Report</b>	
March 2021	1. 2. 3.	Background Revenue Summary Key Offerings	
By Ivan Kotzev	4.	Delivery Capabilities 4.1 Delivery Capability	
CX Services Analyst		4.2 Platforms and Intellectual Property	
NelsonHall		4.3 Commercial Models	
10-pages	5.	Target Markets	
	6.	Strategy	
	7.	Strengths & Challenges	
		7.1. Strengths	

- 7.2. Challenges
- 8. Outlook



### Who is This Vendor Assessment For?

NelsonHall's CX Services in BFSI profile on Comdata Group is a comprehensive assessment of Comdata's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of CX services and identifying vendor suitability for security services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the CX Services sector.

## **Key Findings & Highlights**

Comdata Digital division provides CX services design and benchmarks clients' development roadmap against industry investments and best practices from other sectors. It employs its C.Suite of proprietary task management, process re-engineering, and automation tools to optimize CX delivery and transform operations. A target area is omnichannel delivery with the enablement of asynchronous messenger channels, chatbots, and self-service.

## **Scope of the Report**

The report provides a comprehensive and objective analysis of Comdata Group's CX services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



#### **About The Author**

Ivan Kotzev is NelsonHall's Customer Experience (CX) Services Lead Analyst, with global responsibility for CX services research and client support.

Known for his keen analytical ability and knowledge of the latest developments in CX services delivery and transformation, Ivan assists clients worldwide in understanding and getting the most from CX services across areas including analytics, social media, omnichannel integration, and multiprocess CX. Ivan is also a leading voice on how automation is revolutionizing the customer experience.

Ivan can be contacted at:

- Email: ivan.kotzev@nelson-hall.com
- Twitter: @lvanK\_NH

#### About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com



#### **Boston**

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466 Phone: +1 857 207 3887

#### London

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD Phone: + 44(0) 203 514 7522

#### Paris

4 place Louis Armand, Tour de l'Horloge, 75012 Paris Phone: + 33 1 86266 766

Copyright © 2021 by NelsonHall. All rights reserved. No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher. The information provided in this report shall be used only by the employees of and within the current corporate structure of NelsonHall's clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of NelsonHall. NelsonHall exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, NelsonHall shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.