

Conduent Learning BPS

Vendor Assessment

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10 pages







Who Is This Vendor Assessment For?

NelsonHall's learning BPS vendor assessment for Conduent is a comprehensive assessment of Conduent's learning BPS offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of learning BPS and identifying vendor suitability for learning BPS RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the learning BPS sector.



Key Findings & Highlights

Conduent is a business process services (BPS) provider, created in January 2017 from a divesture from Xerox.

Conduent's learning services include consulting, content design and curation, instructor management, learning administration, strategic sourcing, learning technology support.

Conduent has ~13 learning BPS clients.

Conduent has recently shifted its focus and is primarily targeting its existing domestic and multinational organizations for its learning BPS services, specifically those with a minimum of ~30k employees and a minimum of eight hours per year of formal learning per employee. This includes its existing multi-process HR services clients as well as Conduent's clients in its other sectors, with a focus on organizations that either:

- Operate in a highly regulated environment,
- Have a required formal learning requirement, or
- Operate in a highly litigious environment.

Scope of the Report

The report provides a comprehensive and objective analysis of Conduent's learning BPS offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.



Contents

- 1. Background
- 2. Revenue Summary
- 3. Key Offerings
- 4. Delivery Capability and Partnerships
- 5. Target Markets
- Strategy
- 7. Strengths & Challenges
 - 7.1 Strengths
 - 7.2 Challenges
- 8. Outlook

Report Length

10 pages

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Learning BPS Vendor Assessments Also Available for:

Accenture

Capita

Expertus

GP Strategies

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NIIT Limited

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QΑ

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The Learning Factor