

DXC Technology

Quarterly Update Report Abstract

August 2018

by Mike Smart NelsonHall

13 pages







Who Is This Quarterly Update For?

NelsonHall's Quarterly Update on DXC's provides a snapshot of developments at the company in the last quarter. It accompanies NelsonHall's more comprehensive Key Vendor Assessment program.

Both programs are designed for:

- Marketing, sales and business managers developing strategies to target service opportunities within the BPO/IT Services markets
- Sourcing managers monitoring the capabilities of existing suppliers of IT and BPO services and identifying vendor suitability for these services
- Consultants advising clients on vendor selection
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the BPO/IT services sector.



Highlights

Divestiture of U.S. federal government business completed on June 1

Q1 FY19 performance: revenue in line with guidance, good margin improvement across segments, bookings in GBS and GIS struggle

Good progress on cost take out

Increasing emphasis on Bionix in new offerings

Continues to acquire to scale Enterprise & Cloud Applications business

Intention to dominate MMIS services market with Molina Medicaid Solutions acquisition

Unexpected departure of former EVP Steve Hilton suggests challenges in transforming delivery organization.

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Financials
M&A and Investments
New Partnerships and Offerings
Recent Contracts
Immediate Challenges

Appendix A: Financials

Appendix B: Bookings

Scope of the Report

The report provides a quarterly update on DXC, looking at financial performance and key developments during the period.

Report Length

13 pages

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