DXC Technology
Big Data and Analytics Services

Vendor Assessment
Report Abstract

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Who Is This Vendor Assessment For?

NelsonHall's Big Data and Analytics Services Vendor Assessment for DXC Technology is a comprehensive assessment of DXC's big data and analytics service offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for digital services

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the IT services sector.

Key Findings & Highlights

Analytics is one of the key eight service lines within DXC. It had a headcount of ~4.7k at the end of June 2017. DXC highlights that its headcount is growing fast, for two reasons: momentum with clients, and internal work to identify personnel providing analytics services in other DXC service lines.

Analytics is following DXC's overall strategy to have an industrialized service portfolio, and has two offerings for this purpose:

- A factory based approach, Managed BI and Managed Analytics: for mature offerings such as maintenance and support of BI applications, reports, and EDW. This offering/delivery approach is focused on multi-year managed services engagements

- A big data reference architecture, DXC Analytics Platform: which has been deployed with ~125 clients.

In addition to complementing these two offerings based on industrialization and repeatability, DXC Analytics is also developing its capabilities around consulting, vertical offerings, and AI/IoT (See Key Offerings section).

With the acquisition of Xchanging in 2016, the legacy CSC gained a spend analyst specialist firm, Spikes Cavell, which is based in Newbury with 35 employees, servicing the public sector in the U.K. and higher education authorities in the U.S. Spikes Cavell provides both a SaaS and services.

As part of its acquisitions (Tribridge, UXC, eBecs), the legacy DXC gained Microsoft Dynamics capabilities. Of these acquisitions, UXC Eclipse provided the most analytics services.

The legacy CSC made also specific big data and analytics-specific acquisitions (Infochimps and 42SixSolutions) in 2012-2013, primarily servicing the U.S. federal sector. Infochimps has remained part of DXC, while 42SixSolutions is now part of CSRA, a U.S. public sector spin-off from the legacy CSC.

Scope of the Report

The report provides a comprehensive and objective analysis of DXC's big data and analytics service offerings, capabilities, and market and financial strength, including:

- Analysis of the company's offerings and key service components

- Revenue estimates

- Identification of the company's strategy, emphasis and new developments

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's strengths, weaknesses and outlook.

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