



NelsonHall
TRANSFORM THROUGH INSIGHT

Vendor Profile

Global Employer of Record Services

FoxHire

Report Abstract

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7 pages

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Who is this Vendor Assessment for?

NelsonHall's Global EOR profile on FoxHire is a comprehensive assessment of FoxHire's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of FoxHire and identifying vendor suitability for Global EOR RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the Global EOR sector.

Key Findings & Highlights

Founded in 1992 as Top Echelon Contracting (TEC) and serving small and midsize staffing and recruiting agencies, TEC rebranded as FoxHire in 2019. The organization's EOR platform and global expansion launched in 2019, serving contingent and remote use cases in highly regulated industries, including the following:

- Staffing and recruiting - FoxHire supports staffing and recruiting agencies as their back office, enabling them to scale their contract staffing businesses while remaining compliant and financially strong
- Enterprise - FoxHire supports enterprise clients as their EOR partner, enabling them to hire anywhere in the world quickly and compliantly.

FoxHire primarily provides FTE, contingent worker, and independent contractor services in the United States but maintains capabilities in ~125 countries. It supports talent engagement models through intermediaries, e.g., staffing firms, gig platforms, and MSPs, and directly with enterprise clients through direct sourcing and other talent management programs. The company's expertise and IP are designed explicitly for small-market organizations within highly regulated industries, including education, healthcare, and technology, although FoxHire supports ~550 clients across ~14 sectors.

FoxHire's global EOR solution supports payrolling, onboarding, insurance, and compliance, helping companies seeking to expand their operations internationally without establishing in-country entities in new countries.

Scope of the Report

The report provides a comprehensive and objective analysis of FoxHire’s Global EOR offerings, capabilities, and market and financial strengths, including:

- Identification of the company’s strategy, emphasis, and new developments
- Analysis of the company’s strengths, challenges, and outlook
- Revenue estimates
- Analysis of the profile of the company’s customer base, including the company’s targeting strategy and examples of current contracts
- Analysis of the company’s offerings and key service components
- Analysis of the company’s delivery organization, including the location of delivery centers.

Global EOR Vendor Assessments are also available for:

Atlas

CXC Global

Deel

G-P

Multiplier

Neeyamo

Remote

Remofirst

Papaya Global

Safeguard Global

Velocity Global.

About The Author

Jeanine is a Principal Research Analyst at NelsonHall and an HR Technology & Services practice member. She has global responsibility for key HR areas, including employer of record (EOR) and learning platforms.

Jeanine is a highly experienced HR practitioner with 28 years of experience in HR across industry sectors, including aerospace, automotive, energy, government, pharmaceuticals, telecommunications, learning, and business consultancy.

Jeanine possesses significant experience in leading and managing business transformation/integration, competitive and industry benchmarking, HR and learning technology, strategic change leadership, managed service provider engagements, organizational and process redesign, and M&A initiatives.

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About NelsonHall

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the “art of the possible” in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall conducts rigorous, primary research and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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